







7th Workshop in behavioral and experimental health economics

University of Innsbruck and Management Center Innsbruck February $6^{th} - 7^{th}$, 2020

Thursday, Feb 6th

09:00 – 09:45 Registration
 09:45 – 10:00 Welcome and introduction
 10:00 – 11:15 Contributed session I (Chair: Daniela Glätzle-Rützler)
 Christian Waibel: Cost-sharing or rebate: what drives patients' treatment decisions?

Katharina Huesmann: Rankings in health care markets

11:15 – 11:45	Coffee break
11:45 – 12:45	Keynote speech: Sunita Sah 'The paradox of disclosure'
12:45 – 14:15	Lunch
14:15 – 15:00	Blitz presentations of posters
15:00 – 16:00	Coffee and posters

16:00 – 17:45 Contributed session II (Chair: Claudia Zoller)

Robert Böhm: Social uncertainty increases antibiotics overuse: evidence from a behavioral game experiment

Andre Hofmeyr: The probability discounting model of choice under risk: a critique of the experimental addiction literature

Andrej Woerner: Overcoming time inconsistency with a matched bet: theory and evidence from exercising

18:30 – late Dinner at 'Haus der Musik'

Friday, Feb 7th

09:30 – 10:30 Keynote speech: Marcos Vera Hernandez. 'Extrinsic incentives, image motivation and social pressure: evidence from a large-scale experiment with Nigerian midwives'

10:30 – 11:00 Coffee break

11:00 – 12:45 Contributed session III: CEAR Special Session (Chair: John Thielman)

Arthur Attema: Reference-dependent discounting for health and money: evidence from risky timing prospects

Katharina Momsen: Beliefs about Health Risk Exposure and the Demand for Information? Experimental Evidence

Sebastian Schneider: (Higher order) risk preferences and patience predict addictive behavior among adolescents

12:45 – 14:15 Lunch

14:15 – 16:00 Contributed session IV (Chair: Helena Fornwagner)

Lauri Sääksvuori: Herd Immunity and Influenza Vaccination: Evidence from a large-scale RCT

Armenak Antinyan: Healthcare Nudging in the Development Context: an RCT in the Republic of Armenia

Christina Gravert: Attention, information or emotions? What drives the response to medical adherence reminders?

16:30 – 18:30 Policy round table and short reception

18:30 Closing of the workshop

Optional social program on Saturday, Feb 8th

09:15 – 14:00 Breakfast on the mountain (Restaurant 'Seegrube')

Event location: Universitätsstrasse 15, Innsbruck

Contributed sessions, keynote speeches and poster presentations: Hörsaal 2, University of Innsbruck

Policy round table: Aula, Management Center Innsbruck

Poster sesssion

First name:	Surname:	Affiliation:	Title of the paper:
Mona	Groß	University of Cologne	Audits, fines and dishonest behavior in neonatology: A behavioral experiment
Ariadna	Garcia- Prado	Public University of Navarra. Economics Departament	Using visual stimuli to promote healthy snack choices among children
Benjamin	Chibuye	Christian-Albrechts- University of Kiel	Do Financial Incentives in a Health Setting Have a Dark Side? Experimental Evidence from Zambia
Silvia	Angerer	UMIT University	Competition, reputation and feedback in health care markets: Experimental evidence
Stephanie	Thomas	Curtin University	How do participants rate their health in a desktop virtual reality?
Katharina	Momsen	University of Innsbruck	Beliefs about Health Risk Exposure and the Demand for Information? Experimental Evidence
Xenia	Adaeva	Higher School of Economics in St Petersburg	Conflict of Interests and Strategic Ignorance: Case of Medical Students in Russia
Kaywana	Raeburn	Union College	Determinants of Household Food Consumption Choices: Experimental Evidence from St. Kitts
Michelle	Hanson	University of Bolzano	What am I looking for in a doctor? Shifts in attribute valuations on exposure to quality information in consumers? choice of a primary care provider
Natalie	Gold	Public Health England	Differential effectiveness of behavioural insights across the population? An exploratory analysis
Stefan	Lipman	Erasmus School of Health Policy & Management	One size fits all? Designing financial incentives for health behavior tailored to individual economic preferences
Sandro T.	Stoffel	University of Basel	Using choice architecture to increase acceptance of colorectal cancer screening: Offering male endoscopists as decoy to disinclined women

Participants

First name: Surname: Affiliation:

Xenia Adaeva Higher School of Economics in St Petersburg

Silvia Angerer UMIT University

Armenak Antinyan Zhongnan University of Economics and Law

Arthur Attema Erasmus University Rotterdam

Alexandra Baier University of Innsbruck
Loukas Balafoutas University of Innsbruck
Cornelia Betsch University of Erfurt

Robert Böhm University of Copenhagen

Jeannette Brosig-Koch University of Duisburg-Essen

Natalia Bulla University Duisburg-Essen

Benjamin Chibuye Christian-Albrechts-University of Kiel

Helena Fornwagner University of Innsbruck

Matteo Galizzi London School of Economics

Ariadna Garcia-Prado Public University of Navarra. Economics Departament

Daniela Glätzle-Rützler University of Innsbruck
Natalie Gold Public Health England
Christina Gravert University of Copenhagen
Mona Groß University of Cologne

Michelle Hanson University of Bolzano

Glenn Harrison CEAR & Georgia State University

Heike Hennig-Schmidt University of Bonn

Andre Hofmeyr School of Economics, University of Cape Town

John Horton CEAR & Emory University

Katharina Huesmann WWU Münster

Tarek Jaber-Lopez University of Innsbruck

Martin Kocher University of Vienna & IHS

Stefan Lipman Erasmus School of Health Policy & Management

Katharina Momsen University of Innsbruck

Jabulile Mpanza School of Economics, University of Cape Town

Sebastian Neumann-Böhme Erasmus University Rotterdam

Lisa Norrgren Gothenburg University Department of Economics

Monika Pompeo University of Nottingham

Josef Probst Hauptverband Kaywana Raeburn Union College Thomas Rittmannsberger University of Innsbruck

Don Ross CEAR & University College of Cork
Lauri Sääksvuori Finnish Institute for Health and Welfare

Sunita Sah Cornell University

Mark Schneider CEAR & Georgia State University

Sebastian Schneider Max Planck Institute for Research on Collective Goods, Bonn

Nina Serdarevic University of Bergen Sandro T. Stoffel University of Basel

John Thielman CEAR & Georgia State University

Stephanie Thomas Curtin University

Marcos Vera Hernandez University College London

Christian Waibel ETH Zürich

Daniel Wiesen University of Cologne

Andrej Woerner Ludwig-Maximilians-Universität München

Claudia Zoller Management Center Innsbruck